

India1 (Standalone+TSBSL+TSLP)

| (All figures in Rs. Crores unless specified) | 4QFY20 | 3QFY20 | 4QFY19 | FY20 | FY19 | YoY |
|--|--------|--------|--------|--------|--------|----------|
| Production (mn tons) ³ | 4.73 | 4.47 | 4.48 | 18.2 | 16.81 | 8.3% |
| Deliveries (mn tons) | 4.03 | 4.85 | 4.72 | 16.97 | 16.26 | 4.4% |
| Turnover | 19,493 | 21,299 | 24,901 | 82,125 | 89,979 | -8.7% |
| EBITDA | 4,568 | 4,110 | 5,767 | 17,650 | 23,934 | -26.3% |
| EBITDA (Rs. per ton) | 11,339 | 8,484 | 12,228 | 10,400 | 14,719 | -29.3% |
| PBT before exceptional items | 1,923 | 1,456 | 3,628 | 7,260 | 15,608 | -53.5% |
| Exceptional Charges | -2,144 | 349 | 67 | -1,796 | -74 | -2327.0% |
| PAT from Continuing Operations | -563 | 1,194 | 2,309 | 5,611 | 9,777 | -42.6% |

Consolidated2

| (All figures in Rs. Crores unless specified) | 4QFY20 | 3QFY20 | 4QFY19 | FY20 | FY19 | YoY |
|--|--------|--------|--------|---------|---------|----------|
| Production (mn tons) ³ | 7.37 | 6.99 | 7.21 | 28.46 | 27.11 | 5.0% |
| Deliveries (mn tons) | 6.5 | 7.31 | 7.52 | 26.68 | 26.8 | -0.4% |
| Turnover | 33,770 | 35,520 | 42,424 | 139,817 | 157,669 | -11.3% |
| EBITDA | 4,669 | 3,659 | 7,762 | 17,735 | 29,770 | -40.4% |
| EBITDA (Rs. per ton) | 7,183 | 5,003 | 10,325 | 6,647 | 11,110 | -40.2% |
| PBT before exceptional items | 1,906 | -216 | 4,241 | 3,520 | 16,027 | -78.0% |
| Exceptional Charges | -3,406 | -329 | 11 | -3,752 | -121 | -3000.8% |

| | | | | | | |
|---------------------------------------|--------|--------|-------|-------|-------|--------|
| <i>PAT from Continuing Operations</i> | -1,236 | -1,166 | 2,353 | 2,337 | 9,187 | -74.6% |
|---------------------------------------|--------|--------|-------|-------|-------|--------|

1. India includes Tata Steel Standalone Limited, Tata Steel BSL Limited (TSBSL) and Tata Steel Long Products Limited (TSLP) on proforma basis without inter-company eliminations; Tata Steel BSL financials are consolidated from 18th May, 2018.

2. Consolidated figures don't include NatSteel Holding and Tata Steel Thailand as it is classified as 'Asset held for sale'

3. Production numbers for consolidated financials are calculated using Crude steel for India and liquid steel for Europe