Investing

How WallStreetBets Pushed GameStop Shares to the Moon

By B<u>randon Kochkodin</u> 25 januari 2021 15:57 CET

- ▶ One trader turned \$53,566 into more than \$11 million
- ► The mania was years in the making and started as a value play



GameStop Soars as Day Traders Take On Short Sellers

Short sellers have been called a lot of things. <u>Bloodsuckers</u>. Parasites. Other <u>words</u> not fit to print. Now in the vortex engulfing <u>GameStop Corp.</u>, they have a new name: the establishment.

It's a role cast for them with relish by their chat-room usurpers, the tens of thousands of average Joe day-traders whose fervor for a left-for-dead retailer has become a self-fulfilling prophecy in its 245% rally this year. GameStop has become a money geyser for the options-obsessed crowd that gathers in Reddit's WallStreetBets forum. For those wagering on a decline, it's been a catastrophe.

Give credit where it's due. In their frenzy, WSB's cocky hordes have managed to <u>turn the tables</u> in a game short sellers invented, spinning gold from the complacency of others. Before this year, GameStop was a cash register for bearish traders, who borrowed and sold more shares than the company issued. Hedge funds had been winning so long that they overlooked the tinderbox they were creating should sentiment turn.

Now it has, violently. GameStop, which isn't <u>expected</u> to turn a profit before 2023, has seen its market value triple to \$4.5 billion in three weeks, burning the skeptics whose any attempt to cover is likely to further propel its ascent.



WallStreetBets members on November 29, 2020 in a GameStop thread

A notable victim of the shift has been Citron Research's Andrew Left, once Wall Street's most celebrated iconoclast for his <u>role</u> hounding Bill Ackman out of another battleground stock, Valeant Pharmaceuticals, five years ago. Today, Left finds himself first among the hunted, his decision to stop publicly bashing GameStop helping drive it up as much as 78% on Friday.

"Price movement aside, I am most astounded by the thought process that goes in to making these decisions," Left said in an email to Bloomberg News on Monday. "Any rational person

knows this type of trading behavior is short lived."



Andrew Left Photographer: Patrick T. Fallon/Bloomberg

Last week, before his decision to go mute on GameStop, Left <u>issued a plea</u> to would-be buyers: "look at valuations," which are by some measures stretched. Ironically, in tracing the history of WallStreetBets' fascination with the stock, that's exactly what the chat-room faithful said they were doing when they set out on their journey. Here's the story of that uprising.

Twenty-two months ago, inklings of a bull case started showing up on WallStreetBets, the Reddit forum that has become synonymous with retail zeal in the pandemic age. With GameStop's

shares and <u>profits</u> both falling for years, a <u>thread</u> by user "delaneydi" said detractors were undervaluing the retailer's cash, with which the shares were deceptively cheap.



Being long GameStop I figured I'd provide some of the reasoning behind my investment thesis.

(\$ in billions) - without effect of redemption of 2019 notes

Equity Value: \$1.1 Enterprise Value: \$1.4 EV/Sales: .18x EV/EBITDA: 3.4x '18-'20E Sales CAGR: -4.8% EBITDA Margin: 5.7%

2020 Estimates assuming continued pressure on Pre-Owned segment (high single digit declines to Pre-Owned Revenue). NOTE: Pre-Owned, though a small component of the total revenue mix, contribute a large percentage of operating income.

EBITDA '20E: ~\$325 mm Capex '20E: ~\$100 mm

Redemption of 2019 notes frees up ~\$45 mm in Levered Free Cash Flow

Cash position: ~\$700 mm

The GameStop value thesis

"My thesis is not contingent on a turnaround or business expansion, this is solely a deep value play," wrote delaneydi. "Even if we assume double-digit top line sales declines and gross margin contraction, the companies valuation does not reflect the current earnings power, especially when considering the companies large cash horde." (WSB posters are not distinguished by their spelling or punctuation.)

The view fell mostly on deaf ears as the shares continued to tank and enrich bears. <u>GameStop</u> fell 15% in April of that year, 12% in May, 28% in June and 27% in July. Yet two things happened around that time to lay the foundation for the events of this month.

One was Michael Burry — of Big Short fame and the veritable <u>spirit animal</u> for internet stock gurus hoping to hit the big time — saying he was <u>long</u> the shares through his fund <u>Scion Asset Management</u>.

Second was the surfacing of an idea, first in jest, that eventually evolved into the blueprint for the crowd-sourced short squeeze that has blown up in January. Could GameStop fall so far as to make a takeover possible -- by WallStreetBets itself?

It would only cost about \$45 million to buy up the entire float if the stock dropped to 50 cents a share, said user MGE5 in a June 5, 2019, <u>post</u>.

The stock closed at \$5.04 that day, but after a 36% plunge from the day prior anything seemed possible for one of Wall Street's most hated stocks. The notion was met with derision and sarcastic suggestions typical of WSB's usually juvenile ambiance, but the genie was out of the bottle. What if the renegades could gang up to flood a single security?

Around this time, a Reddit handle surfaced that has become the de facto champion of the WSB bull case on GME, a user going by DeepF--- gValue -- name edited for content -- brandishing his "tendies." (For the uninitiated, tendies are WallStreetBets slang for gains; the etymology of the word comes from chicken tenders, widely regarded as a dish suitable for kings and financial oligarchs.)

Just three weeks after an Aug. 19, 2019, <u>press release</u> from Burry's Scion urging GameStop to buy back \$238 million in shares and a Seeking Alpha post warning about the dangers of shorting GameStop, the forum's future hero showed the <u>goods</u>.

Symbol ▲			Actions	Qty#	Price Paid \$	Last Price \$	Bid	Ask	Day's Gain %	Day's Gain \$	Total Gain %	Total Gain \$	Total Cost	Value \$
GME ① == Jan 15 '21 \$8 Call	Trad	0 -		1,000	0.53	0.85	0.75	1.25	14.29%	12,500.00	86.69%	46,433.96	53,566.04	100,000.00
06/07/2019	Close	Roll		50	0.60	0.85	0.75	1.25	14.29%	625.00	64.97%	1,969.20	3,030.81	5,000.00
06/20/2019	Close	Roll		50	0.75	0.85	0.75	1.25	14.29%	625.00	32.25%	1,219.20	3,780.81	5,000.00
07/17/2019	Close	Roll		50	0.55	0.85	0.75	1.25	14.29%	625.00	79.80%	2,219.20	2,780.81	5,000.00
07/18/2019	Close	Roll		50	0.50	0.85	0.75	1.25	14.29%	625.00	97.57%	2,469.20	2,530.80	5,000.00
08/14/2019	Close	Roll		200	0.30	0.85	0.75	1.25	14.29%	2,500.00	227.43%	13,891.77	6,108.23	20,000.00
08/20/2019	Close	Roll		100	0.30	0.85	0.75	1.25	14.29%	1,250.00	227.16%	6,943.41	3,056.59	10,000.00
08/22/2019	Close	Roll		100	0.55	0.85	0.75	1.25	14.29%	1,250.00	79.97%	4,443.41	5,556.59	10,000.00
08/22/2019	Close	Roll		200	0.65	0.85	0.75	1.25	14.29%	2,500.00	52.58%	6,891.77	13,108.23	20,000.00
08/27/2019	Close	Roll		100	0.60	0.85	0.75	1.25	14.29%	1,250.00	65.1196	3,943.41	6,056.59	10,000.00
09/03/2019	Close	Roll		100	0.75	0.85	0.75	1.25	14.29%	1,250.00	32.33%	2,443.41	7,556.59	10,000.00
Total					\$53,566.04				14,29%	\$12,500.00	86.69%	\$46,433.96		\$13,962.21 \$113,962.21

DeepF---- gValue's Sept. 2019 post showing his GME calls more than doubled in value

While the battle was far from won, DeepF ---gValue, who goes by <u>Roaring Kitty</u> on YouTube, became the first to show that there was money to be had in those empty aisles flanked by video game discs Wall Street analysts said no one needed to buy.

But the forum was still not adopting the position en masse.

A value proposition was one thing, but there was no guarantee of success. The shares rallied from August 2019 through October, then went sideways until the end of the year before following the market down as the Covid-19 pandemic spread.

Another online watershed occurred when user "Senior_Hedgehog" <u>alerted</u> the YOLOing masses to the "biggest short squeeze of your entire life." It was April 13, 2020, and, according to the elder Hedgehog, 84% of the retailer's shares were held short. The final all-caps sentence imploring GameStop owners to call their brokers and tell them to not lend them short opened a new theater to wage war against short-sellers.



Posted by u/Senior_Hedgehog 9 months ago

GameStop (GME) - THE BIGGEST SHORT SQUEEZE OF YOUR ENTIRE LIFE

Stocks

I'm here today to shill you Gamestop (GME). I won't lose your time with a TLDR long thesis just a few key points why this is the biggest gainer of your life. Here is fuel for the thrusters:

- GME has 65.5 million shares in total and 55 million shares are short. You read that right. 84% OF SHARES ARE SHORT. Michael Burry owns 3.5 million shares long. Look up proxy war.
- History points that console releases are where they make the most money and the stock increases on average 120%+.
- 3. Gaming consumption is estimated to be up 75%.
- Games have increased memory sizes and the console hard drives can't handle them which may cause a flow back to the consumption of disk games.

GAMESTOP IS A STEAL. TRADING UP 20% ON THE DAY AND IT WILL BE AT 10\$ BY MONTHS END.

Buy your calls and the stock far OTM it doesn't really matter. This is a tendies printer.

THE THRUSTERS ARE LOADING

EDIT: IF YOU ARE LONG MAKE SURE TO CALL IN YOUR SHARES FROM YOUR BROKER AND MAKE SURE THEY AREN'T BEING SHORT-LENT (CALL YOUR BROKERS)

"IF YOU ARE LONG MAKE SURE TO CALL IN YOUR SHARES FROM YOUR BROKER AND MAKE SURE THEY AREN'T BEING SHORT-LENT (CALL YOUR BROKERS)"

It's a little known fact, and one that you wouldn't expect to learn on a Reddit message board, that a stockholder can request that shares they own outright not be lent out to short-sellers.

"To be clear, your brokerage firm cannot lend out your stocks without your permission," according to a blog post from the Sonn Law Group on the topic. "However, you may have signed

a customer agreement that explicitly allows your broker to lend out your securities. This clause is often tucked deep within the customer agreement, and few investors pay much attention to it."

It was at that point that the value trade thesis and the idea of forming an unofficial cooperative to swarm the stock coalesced into what would eventually push the shares to the promised land: a chance to inflict pain against Wall Street. For a change.

Striking the first blow didn't take long. Shares rallied 22% on the day of Senior_Hedgehog's short squeeze post. The next day they soared by another 26%, the biggest gain in at least 18 years ____ at that time, while volume was more than five times ____ the 20-day average at one point during the day.

Doubters were still outspoken and the shares stabilized over the following months even as more posters made an appeal to the stock's <u>intrinsic value</u> and GameStop's importance to the gaming industry.



An imminent bankruptcy was still on the minds of some forum members in June, 2020

A New Hope

Then another break, maybe the biggest of them all. Ryan Cohen, co-founder of <u>Chewy Inc.</u>, disclosed a 5.8 million-share <u>stake</u> in GameStop through his <u>RC Ventures</u> on Aug. 31 sending GameStop shares surging 24% on the day.

Cohen's announcement was the tipping point. A visionary and a classic disruptor, Cohen's Chewy was everything GameStop wasn't: an internet juggernaut, nimble, and, perhaps most importantly, it had already served up plates full of tendies with a triple-digit year-to-date return at the time of Cohen's holding going public.

GameStop and Ryan Cohen declined to comment.

The thought of going large on GameStop had made the shift from radical to sensible. There were still <u>detractors</u>, but with Cohen's backing war was about to be waged against the establishment.



This stock is meme status to an insane level. Billion dollar company losing 100 million a quarter and probably not growing any time soon unless I am missing something.

Bankrupting Institutional Investors

If there's one <u>post</u> to read from WallStreetBets to explain how GameStop shares went from single digit prices in September to \$65.01 in January it's "Bankrupting Institutional Investors for Dummies, ft GameStop."

In the Sept. 19, 2020 post, Player896 painted a clear fundamental case for why GameStop shares were approaching lift-off. And here was the kicker:

VI. THE SHORTS

• But here is the real kicker. GameStop's short float. 120% has never been seen before. The short theory was that GameStop would not make it to the new console cycle and the shorters would collect their tendies. But GameStop made it. Current short fees are like 60% and from some figures we can draw on, we estimate that around 70% of the shorts got in under \$7, GameStop is currently nearing \$10. 70% of the shorts are underwater. Even if you don't believe that any of their initiatives will work you have to admit that the company will be able to continue operating for another two years off the new console hype alone. When the stock hits roughly \$15, we can expect to see several margin calls trigger a massive short squeeze. For reference, Blue Apron, Volkswagen.

The short bet had already gone wrong by September, according to Player896

As shares began their steady rise during the last four months of 2020, more and more users joined the bandwagon. And as part of their welcome party they were reminded of the code of conduct: never sell, never surrender. Or in WallStreetBets parlance, only buy if you have diamond hands.

Along the way WallStreetBets began calling out those on the other side of the trade.

Gabe Plotkin's Melvin Capital was the first to come under the microscope.

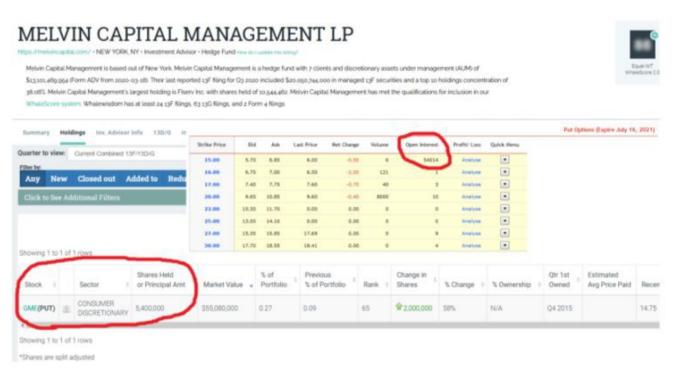
[&]quot;This stock is meme status to an insane level"





People pumping GME: Melvin Capital Management hates you a lot

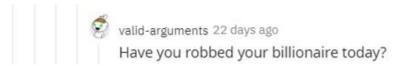
Discussion



[&]quot;People pumping GME: Melvin Capital Management hates you a lot"

Plotkin represented the perfect foil: a pedigreed portfolio manager who set out on his own after managing money for legendary hedge-fund manager Steve Cohen. The failed bet on GameStop has dragged down returns at Melvin Capital. Its portfolio was said to be<u>down 15%</u> in the first three weeks of 2021, according to the Wall Street Journal.

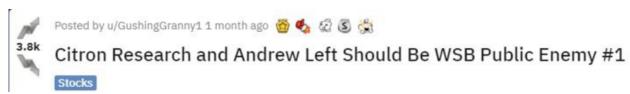




"Have you robbed your billionaire today?" was the question when WSB found out Melvin Capital was short GameStop

The greatest ire was reserved for Left and Citron. His call that GameStop would fall back to \$20 quickly on Jan. 19 touched a nerve. Shares closed at \$39.36 that day, continuing a surge set off when Cohen was named to the board a week earlier.

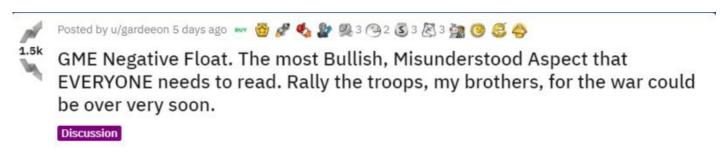
This wasn't the first time Left had attacked a WallStreetBets darling. His short play against Palantir Technologies Inc. and bearish call for Chinese carmaker Nio Inc., among others, had already made him persona non grata in the land of tendies.



Post on the day Citron said it was shorting WSB favorite Palantir

The attacks on Left and Citron were too much for the hardened short-seller. He <u>suspended</u> a scheduled live stream aimed at explaining its position on GameStop because of "too many people hacking Citron twitter," Citron said in a Jan. 21 <u>tweet</u>.

As unlikely as it may seem, the rise to \$60 is just the beginning, if you buy into WallStreetBets thinking. The historic gains have, by at least one account, so far come without much help from the great short squeeze.



Gardeeon called out GME's negative float on Jan. 19

"There is a GameStop short squeeze, but no the squeeze is not the major force behind the price move," Ihor Dusaniwsky, managing director of predictive analytics at S3 Partners, said by email on the day Cohen joined the board. "This is much like the chicken and egg question -- did long buying lead to short covering/squeeze or short covering/squeeze lead to long buying?"

Short interest was 139.67% of the float as of Jan. 21, more than double the next highest level of any stock in the Russell 3000 Index, according to data from S3 Partners.

Of course, it also could all unravel at the first sign of mutiny within the ranks of the WallStreetBets pirates.

But if it does all come crashing down soon, don't lose any sleep for DeepF --- gValue.

GME YOLO update - Jan 22 2021





DeepF----gValue's portfolio of GameStop options as of Jan. 22

The WallStreetBets legend claims he rolled his initial \$53,566.04 in GameStop call options into an \$11.2 million paper fortune.

— With assistance by Olga Kharif, and Bailey Lipschultz

In this article

GME
GAMESTOP CORP-A
76.79 USD ▲ +11.78 +18.12%

1480439D
CITRON RESEARCH
Private Company

GC1
Gold
1,857.60 USD/t oz. ▼ -1.40 -0.08%

AONE
ONE - CLASS A
11.15 USD ▲ +0.00 +0.00%

CHWY
CHEWY INC- CL A
102.49 USD ▼ -2.59 -2.46%

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